BABC 2026
BHARAT-ARAB BUSINESS CONCLAVE
الملتقى العربي - الهندي للأعمال

ORGANISED BY
IACCIA

PARTNER & INVESTMENT INVITATION · SWITZERLAND & EUROPE

# BHARAT–ARAB BUSINESS CONCLAVE 2026

**A USD 500 BILLION INDIA–ARAB TRADE & INVESTMENT VISION**

18–19 December 2026 • Yashobhoomi Convention Centre • New Delhi, India

**SSIP – Space Systems Innovation Platform**
PARTNER ORGANISER – SWITZERLAND & EUROPE

*From Switzerland & Europe to India and the Arab World.*

# INDIA × 22 ARAB NATIONS

BABC 2026 brings together commercial, institutional and investment stakeholders across India and the Arab region – a platform built around trade, investment, technology collaboration, joint ventures and long-term cross-border partnership.

| 500+ | 100+ | 22 |
|---|---|---|
| Delegates | Exhibition stalls | Arab countries in scope |

> Figures as published by the organisers in official BABC 2026 material; final participation subject to confirmation. “22 Arab Nations” refers to the BABC/IACCIA India–Arab strategic scope.

STRATEGIC VISION

# USD 500 BN

## INDIA–ARAB TRADE & INVESTMENT VISION

BABC 2026 is built around IACCIA’s strategic USD 500 billion vision for expanding the India–Arab economic corridor through trade, investment, technology partnerships, joint ventures and long-term cross-border cooperation.

The Conclave is designed to bring projects and businesses into direct engagement with international investors, financial institutions, strategic partners and sovereign investment stakeholders.

> The USD 500 billion figure is an economic, trade and investment vision and target – not a fund or committed capital. Investment and financing opportunities are evaluated project by project, subject to each investor’s requirements, assessment and due diligence.

# SIX REASONS to be in the room

BABC 2026 is not merely a conference. It is a platform for market access, investment, B2B and B2G engagement, technology collaboration and international expansion.

01

### ACCESS NEW MARKETS

Explore business and market-entry opportunities across India and the Arab region.

02

### ACCESS CAPITAL

Present relevant projects and opportunities to international investment and financing stakeholders.

03

### FIND STRATEGIC PARTNERS

Identify local, industrial, distribution and technology partners, and joint-venture opportunities.

04

### REACH DECISION-MAKERS

Participate in structured B2B, B2G and institutional engagement.

05

### BUILD VISIBILITY

Position technologies, companies and projects within a high-level international economic platform.

06

### BUILD LONG-TERM CONNECTIONS

Use the SSIP and IACCIA ecosystems to support follow-up beyond the two-day event.

> *“ Access to markets, investors, partners and decision-makers that would otherwise be difficult to reach.*

# BRING YOUR PROJECT.
# *Meet the capital.*

Relevant companies and institutions may use the BABC ecosystem to engage with the stakeholders who shape cross-border investment and project development.

## ENGAGE WITH

- International investors
- Sovereign investment stakeholders
- Financial institutions & project financiers
- Strategic corporate investors
- Business & joint-venture partners
- Government & institutional stakeholders

## POTENTIAL PATHWAYS

EQUITY INVESTMENT | PROJECT FINANCE | STRATEGIC INVESTMENT | JOINT VENTURES | TECHNOLOGY PARTNERSHIPS | MARKET ENTRY | INDUSTRIAL PARTNERSHIPS | INTERNATIONAL EXPANSION | RESEARCH & INNOVATION PARTNERSHIPS

All financing and investment decisions are independent and subject to project assessment, eligibility, commercial terms and due diligence by the relevant investor or financing institution.



# WHERE BUSINESS *meets* DECISION-MAKERS

The official programme combines plenaries, sectoral sessions and structured engagement formats designed to move from dialogue to concrete opportunities.

### OFFICIAL PROGRAMME HIGHLIGHTS

**Day 1 · Fri 18 Dec**
Inaugural Session · High-Level Plenary: Economic Corridors · Sectoral Sessions · India–Arab Business Dialogues (B2B | G2B | Investment Roundtables)

**Day 2 · Sat 19 Dec**
Thematic Plenaries · Country Pavilion Showcase · B2B Meetings & Investor Forum (pre-scheduled meetings, deal rooms) · Valedictory Session

### VIP B2B

High-level discussions involving relevant ministers, ambassadors, institutional stakeholders, investors and senior business representatives.

### STRUCTURED B2B

One-to-one matchmaking between companies, buyers, technology providers, investors and financial institutions.

### B2G

Engagement opportunities between companies and relevant government and institutional stakeholders.

### INVESTMENT DISCUSSIONS

Opportunity to introduce qualified projects to relevant investors and financing stakeholders.

### TECHNOLOGY SHOWCASES

Exhibition space and the Country Pavilion Showcase present innovations, investments and opportunities.

### STRATEGIC PARTNERSHIPS

Identification of joint ventures, technology partnerships and cross-border opportunities.

> Programme as published by the organisers; subject to change. Meetings with specific ministers, investors or institutions are not guaranteed and depend on relevance and availability.

05 EXHIBITOR OPPORTUNITIES

# EXHIBIT AT BABC 2026

An international exhibition environment at Yashobhoomi, New Delhi – placing your company in front of Indian and Arab buyers, investors, chambers and institutions over two days.

**100**
EXHIBITION STALLS

**10,000+**
VISITORS · 2 DAYS

**22**
ARAB COUNTRIES







**STANDARD STALL**
3 × 3 sq. m.



**PREMIUM STALL**
6 × 3 sq. m.




**COUNTRY PAVILION**
6 × 6 sq. m.




**INNOVATION VILLAGE**
AI & emerging technologies




**B2B NETWORKING LOUNGE**
7,000 sq. ft. · meet & collaborate

Formats and figures as published by the organisers. Exhibitor pricing available upon confirmation from the organisers. Images: official BABC 2026 material.

# BUILT FOR COMPANIES with something to show

### TECHNOLOGY & AI

AI, digital and deep-tech solutions – with a dedicated Innovation Village.

### HEALTHCARE & LIFE SCIENCES

Medtech, pharma, biotech and digital health for growing markets.

### ADVANCED MANUFACTURING

Precision engineering, automation and supply-chain partners.

### INFRASTRUCTURE & ENERGY

Smart cities, clean energy, water and logistics corridors.

### SPACE & AEROSPACE

Satellite, aerospace and dual-use technology providers.

### RESEARCH & INNOVATION

Universities, institutes and spin-offs seeking partners.




OFFICIAL VENUE MASTERPLAN · PALASH HALL · 34,000 SQ. FT.

SSIP · PARTNER ORGANISER – SWITZERLAND & EUROPE

## Exhibit with SSIP support

SSIP helps Swiss and European companies turn a stand into results.

- **Positioning** – market message for Indian & Arab audiences
- **Participation strategy** – stall, pavilion or Innovation Village
- **Introductions** – to relevant chambers, buyers and investors
- **B2B / B2G coordination** – pre-scheduled meetings
- **Follow-up** – structured next steps after the event

Pricing available upon confirmation from the organisers.

# STRATEGIC *verticals*

Drawn from the official BABC 2026 key verticals and focus sectors.

I

## HEALTHCARE & PHARMACEUTICALS

Pharma · Healthcare & life sciences · Medical technology · Digital health · Biotechnology

II

## TECHNOLOGY, AI & DIGITAL ECONOMY

AI & innovation · Defence & AI · Digital economy · Fintech

III

## ENERGY & SUSTAINABILITY

Renewable energy · Clean energy · Water & waste management · Sustainable practices

IV

## TRADE & MANUFACTURING

Manufacturing · Gems · Textiles & handicrafts · Supply chains

V

## INFRASTRUCTURE & LOGISTICS

Infrastructure & construction · Smart cities · Logistics · Trade corridors

VI

## AGRICULTURE & FOOD SECURITY

Agri, food & mining · Food security & agri-business

ALSO IN THE PROGRAMME

EDUCATION & SKILLS

TOURISM, CULTURE & HOSPITALITY

MSMES

# CONNECTING TO A BROADER *Arab business ecosystem*

The organiser-supplied Arab Institutional Leaders directory maps 41 institutional leaders across three tiers – a strong indication of the reach of the IACCIA network.

| 03 | 16 | 22 |
|---|---|---|
| Regional Arab institutions | Specialised Arab organisations | Chambers & business federations |

> Institutional directory and ecosystem references are based on material supplied by the organisers (directory updated 17 September 2026). This is not a list of confirmed participants. Individual attendance at BABC 2026 is subject to confirmation.

## SELECTED ORGANISATIONS IN THE DIRECTORY

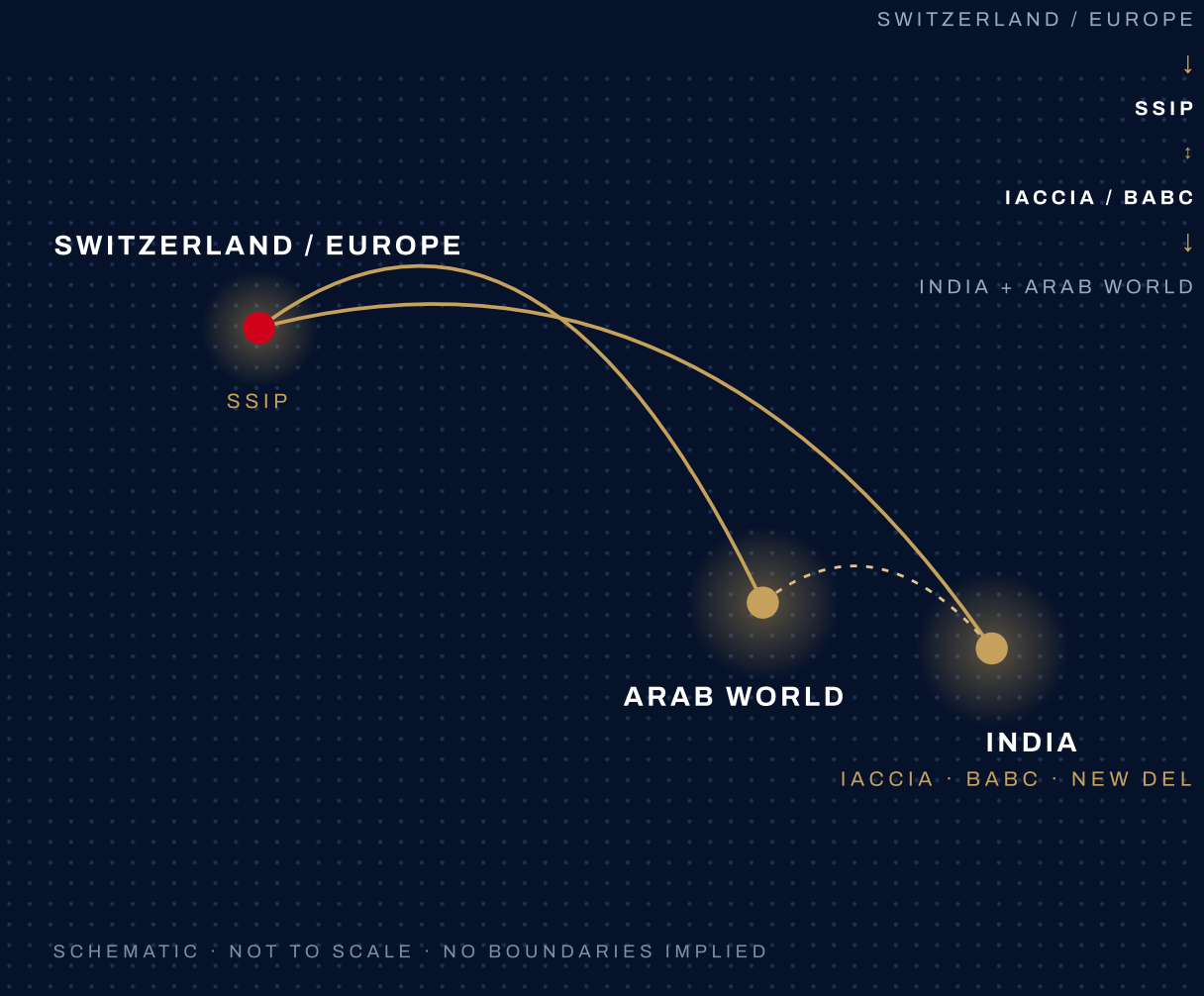
- League of Arab States
- Union of Arab Chambers
- Federation of GCC Chambers of Commerce
- Federation of UAE Chambers of Commerce and Industry
- Federation of Saudi Chambers
- Qatar Chamber
- Oman Chamber of Commerce and Industry
- Bahrain Chamber of Commerce and Industry
- Kuwait Chamber of Commerce and Industry
- Jordan Chamber of Commerce
- Federation of Egyptian Chambers of Commerce
- Federation of Moroccan Chambers of Commerce, Industry and Services
- Arab Monetary Fund (AMF)
- Union of Arab Banks (UAB)
- Arab Businessmen Union (ABU)
- Arab Industrial Development, Standardization and Mining Organization
- Arab Information and Communication Technologies Organization
- Arab Organization for Agricultural Development

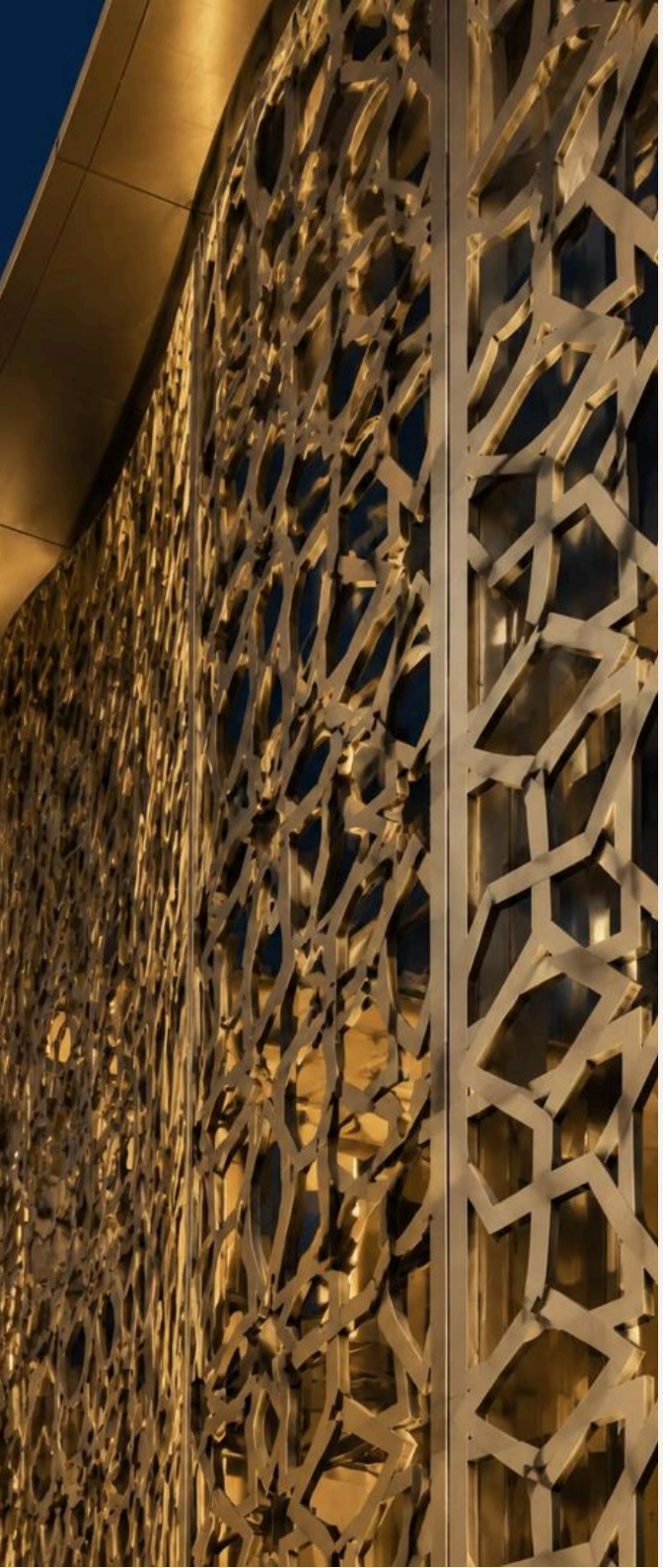
# ONE CONNECTION.
## Three economic ecosystems.

SSIP is developing a bridge for technology, innovation, projects and business opportunities between Switzerland, Europe, India and the Arab world.

As **Partner Organiser – Switzerland & Europe**, SSIP is supporting the development of Swiss and European participation in BABC 2026 and connecting relevant companies, institutions, technologies and projects with the India–Arab ecosystem.

TECHNOLOGY | CAPITAL | MARKETS | PROJECTS | RESEARCH | INDUSTRY







# WHERE SSIP CAN ADD *unique value*

Areas where SSIP is particularly interested in bringing Swiss and European participation into the India–Arab ecosystem.

- Deep Tech
- Space & Aerospace
- Microgravity & Life Sciences
- Healthcare & Biotechnology
- Advanced Manufacturing
- Artificial Intelligence
- Digital Twins & Data
- Critical Infrastructure
- Research & Innovation
- Technology Transfer
- International Project Development

SSIP acts as a strategic ecosystem and innovation partner – contributing international outreach, partner identification, company engagement, technology matchmaking, institutional engagement, project identification and investment introductions.

> These are SSIP's strategic areas of engagement and are not necessarily standalone official BABC conference tracks.

# MORE THAN A TICKET.

## A structured market-access approach.

1

### IDENTIFY

Understand the company's objectives, technology, project or market-entry requirements.

2

### QUALIFY

Identify where the opportunity fits within the BABC and IACCIA ecosystem.

3

### POSITION

Prepare the company or project for relevant conversations.

4

### CONNECT

Seek to identify suitable companies, investors, institutions or strategic stakeholders.

5

### ENGAGE

Support relevant B2B, B2G and institutional introductions around BABC.

6

### FOLLOW THROUGH

Continue discussions after the Conclave and identify concrete next steps.

#### BEFORE BABC

Objectives, positioning and target counterparts defined with SSIP.

#### IN NEW DELHI

Participation in B2B, B2G and institutional formats around the programme.

#### AFTER 19 DECEMBER

Structured follow-up toward partnerships, projects and market entry.

SSIP supports, facilitates and coordinates engagement. Introductions depend on relevance and the availability of the parties concerned and are not guaranteed.

# HAVE A PROJECT
## *ready to scale?*

BABC 2026 can be a gateway to international conversations around capital, partnerships and market access.

### Talk to SSIP before BABC 2026.

We can review the strategic fit of your project and identify the most relevant pathway for engagement.

> No funding is guaranteed. Any investment or financing remains subject to independent investor assessment and due diligence.

SUITABLE OPPORTUNITIES MAY INCLUDE

- Industrial expansion
- Manufacturing facilities
- Healthcare infrastructure
- Biotechnology
- Technology platforms
- Energy projects
- Infrastructure
- Artificial intelligence
- Digital transformation
- Logistics
- Food security
- Strategic technology
- R&D and innovation projects

# OFFICIAL PARTNERSHIP PACKAGES

Summarised from the official BABC 2026 sponsorship flyer. Amounts in Indian Rupees (INR).

| BENEFIT | Title Partner CHF 86.806 | PLATINUM CHF 43.403 | DIAMOND CHF 30.382 | GOLD CHF 21.702 | SILVER CHF13.021 |
|---|---|---|---|---|---|
| Naming rights to the opening plenary | • | – | – | – | – |
| Logo on side wings of conference backdrop | • | • | • | • | – |
| Logo on promotional emailers & in newspaper ad (if any) | • | • | • | • | – |
| Logo inside report | • | • | • | – | – |
| Speaking slot | 15-min keynote | Technical session | Technical session | Technical session | – |
| Complimentary delegate passes | 20 | 10 | 5 | 5 | 5 |
| Advertisement during session breaks | • | • | • | – | – |
| Advertisement in Partner Booklet | Centre spread | Full page | • | • | • |
| Corporate profile in Partner Booklet | 1,500 words | 1,200 words | 1,000 words | 700 words | 500 words |
| Corporate film screening during breaks | 5 min | 3 min | 2 min | 1 min | – |
| B2B and B2G networking opportunity | • | • | • | • | • |
| Complimentary exhibition space | • | • | • | • | • |
| Promo video / creatives with sponsor logo | • | • | • | • | • |
| Pre-event social media messages / bites | • | • | • | • | – |
| Customised live-streaming template with logo | • | • | • | • | – |
| CEO print media byte | • | – | – | – | – |

All packages include Company Logo Acknowledgement, Logo in Conference Programme Page, Event Promotion Mailer, Logo inside Partner Booklet and logo on the 'Thank you Partners' social media display.

**DELEGATE REGISTRATION**

**CHF 1650**

# A SWISS & EUROPEAN *point of coordination*

Engaging through the SSIP Switzerland & Europe partner network gives organisations a prepared, coordinated route into BABC 2026 – from first conversation to structured follow-up.

Potential programme and speaking opportunities may be explored with the organising team depending on relevance, profile and final programme availability.

### STRATEGIC PREPARATION

Clarifying objectives, messages and target counterparts before New Delhi.

### ECOSYSTEM POSITIONING

Placing your organisation within the relevant BABC and IACCIA context.

### RELEVANT INTRODUCTIONS

Seeking to connect you with counterparts aligned with your goals.

### PROJECT ALIGNMENT

Matching projects with suitable pathways – partnership, market entry or investment.

### INTERNATIONAL COORDINATION

One Swiss & European coordination point across India and the Arab region.

### POST-EVENT FOLLOW-UP

Continuing the conversation after 19 December toward concrete next steps.

Bharat–Arab Business Conclave 2026
Organised by IACCIA

SSIP – Space Systems Innovation Platform
Partner Organiser – Switzerland & Europe

# LET'S IDENTIFY *where you fit.*

18–19 December 2026
Yashobhoomi Convention Centre, New Delhi
Organised by IACCIA · www.babconclave.com

Are you looking for capital? Market access? Investors? Technology partners? Joint ventures? Customers? Institutional partners? Research collaboration? International expansion?

**Contact SSIP to discuss participation in BABC 2026.**

**Paulo Pinheiro**
Managing Director · Space Systems Innovation Platform – SSIP
p.pinheiro@ssip-pl.ch • www.ssip-pl.ch • Switzerland
PARTNER ORGANISER – SWITZERLAND & EUROPE

Event information, programme elements, institutional participation, sponsorship benefits and investment opportunities are based on materials supplied by the BABC/IACCIA organisers and information available at the date of publication. Programme, participants and opportunities may evolve. Investment and financing decisions are made independently by the relevant institutions and remain subject to evaluation, eligibility, commercial terms and due diligence. SSIP does not guarantee funding, investment, contracts or specific meetings.